

LB Foster®

Rail Inside Sales Territories



6100R - WEST (SAP 2010)
 Mark Hammons
 Chuck Parks
 Michelle Chapin

3100R - MIDWEST (SAP 2020)
 Jay Roach
 Nick Blakemore
 Collin Woss

4400R - INTERNATIONAL (SAP 2030)
 Victor Gonzales
 Freddie Delgado

8100R - SOUTHEAST (SAP 2040)
 Jack Smellie
 Collin Woss

8400R - NORTHEAST (SAP 2050)
 Jon Berg
 Sarah Watkins
 Beth Kotsenas

8300R - CANADA (SAP 2070)
 Mike Yared
 Michelle Chapin

CLASS 1 RAILROADS (SAP 2060)

BNSF / KCS
 Bill Zimmer
 Bryan McSorley

UP
 Sam Miller

CSX / NS
 Dave Sprinkle
 Bryan McSorley

CN / CP
 Sam Miller
 Nathalie Boivin

EASTERN TRANSITS
 Patrick Tully
 Beth Kotsenas

MIDWEST TRANSITS
 Michael O'Connell
 Michelle Chapin

WESTERN TRANSITS
 Jeff Marty
 Michelle Chapin